A Model For Long-Term Care Facilities Operations & Management

June 14, 2019

To Whom It May Concern,

It is without hesitation that I highly recommend Maun-Lemke and Associates to your organization.

We have worked with Clint and his team on building revenue through very structured and detailed programs by utilizing their system of 12-week plans. Their training manuals and programs are second to none. By utilizing Clint and his team, you will get customization by facility, interactive communication and valuable insight.

We have worked with their team developing overall and premium census. Their national knowledge and vast expertise has saved us valuable time in researching specialty programs as they have helped develop and seen most programs somewhere in the country.

In addition, we have implemented their programs and systems in all our homes. Again, each home creates a 12-week plan with feedback from Clint's team. Their customer service program is an essential core to all 16 of our homes.

It is important to note many of our homes are consistently at or near 100% occupancy; however, we still have Clint and team provide industry insight and guidance. This also keeps the focus on revenue growth. We also use Clint for regional and corporate meetings as a refresher of ideas and motivation. Clint is a dynamic speaker and motivator who will keep the attention of your staff in a positive and entertaining manner. Quite frankly, our staff loves working with Clint and his team.

Lastly, I have been in the industry for 35 years and cannot think of a more qualified group to assist your organization with building your revenue and census.

If you have any questions, please do not hesitate to contact me.

Regards,

Paul Dauerman

CEO