(605) 362-3100

• 4800 W. 57th St. Sioux Falls, SD 57117



August 1, 2023

Dear Maun-Lemke Team,

The Good Samaritan Society's first Maun-Lemke cohort was a great success! For 16 weeks, our eight participating locations went all-in (like our *Ascenders* in Loveland, Colorado) and experienced results that made it a no-brainer to continue with two additional cohorts this year. In both urban and deep rural locations, our Super Teams hired and engaged team members at a whole different level. Overall, we experienced a boost in the energy in these communities.

Here are some results we are especially excited about:

- Reduced weekly agency usage by 200 hours.
- Increased the retention rate of employees in their first 90 days by 30%.
- Made 102 hires.
- Cut absences in half from week 1 to week 16.
- Fewer instances of candidate ghosting after making a job offer.

Clint and Cheryl's common-sense strategies, along with their disciplined coaching model, will move the needle with locations that own the process from day one.

We look forward to working with Maun-Lemke as we continue to provide high-quality, mission-driven care to all of those who call the Good Samaritan Society home.

Sincerely,

Nate Schema President & CEO

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The Evangelical Lutheran Good Samaritan Society