

7 to 1 Return on Involvement (R.O.I.):

Implementing Successful Revenue Teams

ΠΑΡΕΧΟΜΕΝΟΙΣ ΕΠΙΧΕΙΡΗΣΕΩΣ ΚΑΛΩΣΙΜΕΣ ΠΡΟΣΩΠΑ



Clint Maun, CSP, Maun-Lemke Senior Partner, is nationally recognized for his innovative leadership in healthcare consulting, speaking and research. With over 38 years experience in healthcare management, quality enhancement and self-development programs, Clint has successfully implemented ideas, techniques and concepts which are currently at work in thousands of organizations throughout the country.

This exciting program brings a wealth of these proven-solutions to bear on improving your revenue through the power of Teaming to deliver strong budget successes, as well as staff and customer-service excellence!

Healthcare organizations today must have 'surefire' results from their efforts to positively affect their budget's top line (revenue line). Revenue must be maintained and/or increased to cover the required expenses, staffing, resources and involvement to satisfy today's customers.

How do you make teaming 'pay off' for a substantial **Return on Involvement**, i.e., *Return on Investment*? Clint Maun's proven methods are detailed in this session so participants can learn how to successfully utilize **twelve-week involvement teams** to address the four critical components of a revenue cycle. These four components are:



The #1 program to achieve and sustain revenue growth in these tough times

Admissions

Fulfillment

Marketing

Sales



Use Clint's proven-solutions in Teaming to drive your Revenue Cycle to new heights!

Success in all 4 of these areas is vital to achieve and sustain revenue growth. This program shows organizations not only how to overcome direct occupancy challenges, but also how to target specialized niche revenue goals such as *private pay, managed care* and *Medicare*. In addition, this process can be used to develop service programs for very specialized placement opportunities.

Learn how to re-engineer organizational systems to effectively maximize revenue growth. These are the same methods that Clint has successfully implemented in hundreds of organizations nationwide through his revenue enhancement consulting.

Review Clint Maun's Biography and References at <http://www.maunlemke.com> or call Kathy Cain at **800.356.2233 for more information**



Book multiple speakers for a \$\$\$ discount. Ask us how!